

THE LIST

LARGEST INSURANCE BROKERAGE FIRMS

Ranked by San Fernando Valley employees

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Rank	Company address website	Employees valley companywide	Premiums (in millions) 2009 2008	Change in Premiums (in millions of dollars)	Licensed Agents SFV company	Lines Carried	Profile offices (SFV/company) headquarters	Top Local Executive name title phone
8	Scanlon, Guerra, Burke Ins. Brokers 21011 Warner Center Ln. Woodland Hills, 91367 sgbinsurance.com	32 34	\$109.1 \$109.1	0	9 9	auto, earthquake, fire, flood, employee benefits, liability, life, property, workers comp, home improvement	1/2 Woodland Hills	James N. Scanlon Chairman/CEO (818) 316-0999
9	Tri County Insurance - Calabasas 23961 Craftsman Rd. Calabasas, 91302 tcinsurance.com	32 39	\$40.0 \$34.0	6	9 11	automobile, home, business, workers compensation	1/3 Calabasas	Eric Bossuk CEO (818) 223-8383
10	Pacific Federal Insurance Corp. 1000 North Central Ave., #400 Glendale, 91202 pacfed.com	24 24	\$76.6 \$73.2	3.4	10 10	Large Group - Employee Benefits	1/1 Glendale	James Garrison President (818) 243-0222
11	Arroyo Insurance Services 13749 Riverside Dr. #204 Sherman Oaks, 91423 arroyoins.com	21 88	\$140.0 \$125.0	15	8 72	commercial lines & benefits	2/10 Arcadia	Dan Pondella Principal (818) 788-7696
12	Leavitt Insurance Services of Los Angeles 21650 Oxnard St. #1825 Woodland Hills, 91367 leavitt.com	20 1,500	\$115.5 \$80.0	35.5	8 300	commercial property & casualty, workers comp., excess, surety, employee benefits, life, 401k, voluntary benefits, auto, earthquake, fire, flood, health, homeowners, renters	1/115 Cedar City, UT	Douglas D. Fyfe Managing Co- Owner, EVP (818) 593-7007
13	HCF Insurance Agency 21747 Erwin St. 2nd Fl. Woodland Hills, 91367 hcfinsurance.com	18 20	\$35.0 \$28.0	7	18 20	workers compensation, liability, property & casualty, health benefits	1/2 Woodland Hills	Jason Michael Adelman President (866) 832-4234